## Marketing:



New to EAPP, want to learn more? Check out the provided link and watch the step by step process on completing an electronic application!

https://www.brainshark.com/aegon/vu?pi=zHpzcWllRzZ7s4z0&nodesktopflash=1



## Be amazed with a fresh look on these recently updated assets!

What Happens Next Brochure - 98641

LTC Rebrand - Round 1 Transcare II Indiana Partnership Fast Facts Agent Guide - 97453

LTC Rebrand - Round 1 Transcare II Connecticut Partnership Fast Facts Agent Guide - 97452

LTC UnderwritingGuide\_109244

#### New Business:



Tips

Unsure on where to submit your LTC business? With our New Business teams and our amazing underwriters from app submission to placement we are averaging 25 days. Why wait? Contact sales today at: 866-475-6925

## Underwriting:

Remember, that no level of insulin use is insurable on either Worksite nor Individual Helpful business.

Always remember to ask the applicant, Is there any medical history or symptoms that you have not discussed or not asked on the application? Underwriting will find it during the process and it's better to address it ahead of time.

Please always list the reasons why medications are taken and the dosage.

# Underwriting Hotline and Prequalification Email Box

Looking for that direct contact regarding a specific qualification question? No longer wait for that email response, call 866-297-7412 and speak with an underwriter directly! M-F 8AM - 5PM CT. Don't worry phone isn't the only option, within 1 business day you'll receive a response regarding your prequalification inquiry when contacting <u>LTC\_Prequalify@transamerica.com</u>!\*No identifiable information should be sent via email (Prospect's Specific Name, Social Security #, Etc)\*